
CHOCOLATE, VANILLA, OR STRAWBERRY-- WHICH ARE YOU?

Directions

This questionnaire consists of 26 statements. There are no right or wrong answers. The right answers are your true opinions.

(1) For each statement, indicate which of the three alternatives, a, b, or c, is most true or most important to you by circling a, b, or c in the MOST column.

(2) Then choose the least true or least important of the three alternatives and circle its letter in the LEAST column.

For every statement, be sure you circle one alternative in each column. If *a* is circled under MOST, then either *b* or *c* should be circled under LEAST.

Do not skip any questions and do not debate too long over any one statement.
Your first reaction is best.

	Most			Least		
	C	V	S	C	V	S
1. When I enter new situations, I let my actions be guided by:						
a. my own sense of what I want to do				b	c	a
b. the direction of those who are responsible						
c. discussion with others						
2. When faced with a decision, I consider:						
a. precedent and traditions						
b. the opinions of the people affected				a	b	c
c. my own judgment						
3. People see me as:						
a. a team player						
b. a free spirit				c	a	b
c. a dependable person						
4. I feel most satisfied when:						
a. I am working on personal goals						
b. I do things according to standards				b	c	a
c. I contribute to a project						
5. I try to avoid:						
a. not being myself						
b. disappointing those in authority				b	c	a
c. arguments with my friends						

	Most C V S	Least C V S
6. In my opinion, people need:	a b c	a b c
a. guidelines and rules for conduct		
b. warm and supportive human relationships		
c. freedom to grow		
7. Over time, I have learned:	b a c	b a c
a. no person is an island		
b. what cannot be cured must be endured		
c. you only pass this way once		
8. I want to be treated:	c b a	c b a
a. as a unique person		
b. as an equal		
c. with respect		
9. I avoid:	a c b	a c b
a. not meeting my responsibilities		
b. compromising my personality		
c. the loss of good friends		
10. What the world needs is:	c b a	c b a
a. more people who think independently		
b. more understanding among diverse people		
c. more people who respect and abide by the law		
11. I am most happy when:	b c a	b c a
a. I am free to choose what I want to do		
b. there are clear guidelines and rewards for performance		
c. I share good times with others		
12. I am most responsible to ____ for my actions:	b a c	b a c
a. family and friends		
b. higher authorities		
c. myself		
13. In order to be a financial success, one should:	c b a	c b a
a. relax; money is not important		
b. work in cooperation with others		
c. work harder than others		

		Most			Least		
		C	V	S	C	V	S
14.	I believe: a. there is a time and place for everything b. promises to friends are debts to keep c. he who travels fastest travels alone	a	b	c	a	b	c
15.	I want the value of my work to be known: a. soon after completion b. with the passage of time c. as I am doing it	b	a	c	b	a	c
16.	A citizen should support: a. the decisions of the majority b. only those policies with which one personally agrees c. those who are in charge	c	a	b	c	a	b
17.	I believe feelings and emotions: a. should be shared at one's discretion b. should be shared openly c. should be kept to oneself	c	b	a	c	b	a
18.	The people I enjoy working with are: a. free thinking b. well organized c. friendly	b	c	a	b	c	a
19.	I value: a. teamwork b. independent thinking c. order and organization	c	a	b	c	a	b
20.	I believe in the saying: a. all work and no play makes Jack a dull boy b. united we stand, divided we fall c. there are no gains without pains	c	b	a	c	b	a
21.	My work day goes best when I: a. have freedom of operation b. have a written plan to follow c. experience fellowship with good colleagues	b	c	a	b	c	a
22.	If I suddenly received a large sum of money, I would: a. use most of it now for the things I want b. invest most of it for the future c. spend half of it now and save the rest	b	c	a	b	c	a

	Most			Least		
	C	V	S	C	V	S
23. I grow best by:						
a. studying established truths						
b. interacting with others						
c. learning from personal experience						
24. It is important that I:						
a. plan at least a year or two ahead						
b. live my life to the fullest now						
c. think about my life in a long-range way.						
25. I am known for:						
a. making my own decisions						
b. sharing with others						
c. upholding traditional values						
26. I work best:						
a. with structure and organization						
b. as a member of a team						
c. as an independent agent						