FINANCE COMMITTEE OF THE BOARD OF VISITORS EASTERN VIRGINIA MEDICAL SCHOOL DECEMBER 5, 2023 Waitzer Hall Board Room – 11th Floor 11:00 A.M.

<u>PRESENT</u> <u>ABSENT</u>

G. Robert Aston, Jr.
Conrad M. Hall
Hon. S. Chris Jones [Via Zoom]
W. Ashton Lewis, Sr.
Preston M. White
Hon. Daun S. Hester, Ex-Officio (Voting)

Robert J. Bianchi, Rear Adm (Ret) Timothy A. Faulkner Guy R. Friddell, III, Esq. Mary C. Rubino, MD

EX OFFICIO MEMBERS PRESENT

Alfred Z. Abuhamad, MD Po Y. Chou

STAFF PRESENT

Tammy A. Chrisman Brant M. Cox Victoria C. Dean Helen S. Heselius Brian T. Mansfield Linda S. Speers Clarence A. Johnson

CALL TO ORDER

In Admiral Robert Bianchi's absence, Mr. Ashton Lewis opened the meeting at 11:07 a.m. noting that a quorum was present and that the Honorable S. Chris Jones would be participating via Zoom.

APPROVAL OF MINUTES

Upon a motion made and seconded, the minutes of the September 19, 2023 Finance Committee meeting were approved as distributed.

FINANCE REPORT

October 2023

Mrs. Tammy Chrisman reported that through October 31, 2023 there is an overall net excess of \$15.5 million. The Core net excess is \$500,000 mostly due to positive variances in salary and fringe savings from vacant positions and better than expected investment income. She stated the salary savings negated the need for all of the budgeted core operating transfer from EVMS Reserves. Tuition and fees are below budget due to lower-than-expected enrollment in Health Professions. She reported that Department Reserves has a net excess of \$3.1 million which is \$4.4 million better than budget, mainly due to timing of transfers for clinical program support from Sentara. Mrs. Chrisman stated the Clinical Enterprise operating margin is \$4.5 million, which is

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\$64,000 better than budget. The EVMS Reserves has a net excess of \$9.8 million which is \$12 million more than budget, mostly due to one-time, unbudgeted revenue from Sentara. She reviewed the Budget Variances Greater than 5% and the Balance Sheet with the Committee. Mrs. Chrisman reported that all bond covenants were met.

Mrs. Chrisman discussed Health Professions enrollment and a budget adjustment to reduce tuition and operating expenses. Mrs. Heselius reported on various programs with decreased enrollment and noted the current year enrollment is being adjusted by the budget adjustment to address the financial impact. Management is actively working with School of Health Professions to more closely evaluate enrollment projections for the fiscal year 2025 budget and evaluate long term expectations in future years.

EVMS MEDICAL GROUP UPDATE

Mr. Po Chou reported that through October patient care revenue is 6% less than budget, mainly due to open positions that they continue to recruit for. However, total revenue is increased by 9% compared to prior year to date. Mr. Chou presented an update on the EVMS Medical Group discussing the current areas of focus and planned future activities. He stated they will be focused on improving revenues and expenses as well as improving the patient experience and delivering quality care. Mr. Chou updated the committee on a consulting engagement with ECG to develop strategies to enhance operations and efficiencies.

NEW BUSINESS

Special Meeting

Mr. Lewis stated that a special meeting of the Finance Committee is needed in May 2024 to review the preliminary FY 2025 operating budget. This meeting will be held on Tuesday, May 21, 2024 at 9:00 a.m.

ADJOURNMENT

With no further business to discuss, the meeting was adjourned at 11:59 a.m. The next meeting will be held on Tuesday, March 19, 2024 at 11:00 a.m. in the Waitzer Hall 11th Floor Boardroom.

<u>Linda S. Speers</u>

Linda Speers Recording Secretary